

# Fast Facts

28 July 2022



**RELX is a global provider of information-based analytics and decision tools for professional and business customers, enabling them to make better decisions, get better results and be more productive.**

Our purpose is to benefit society by developing products that help researchers advance scientific knowledge; doctors and nurses improve the lives of patients; lawyers promote the rule of law and achieve justice and fair results for their clients; businesses and governments prevent fraud; consumers access financial services and get fair prices on insurance; and customers learn about markets and complete transactions.

Our purpose guides our actions beyond the products that we develop. It defines us as a company. Every day across RELX our employees are inspired to undertake initiatives that make unique contributions to society and the communities in which we operate.

- We serve customers in more than 180 countries and have offices in about 40 countries. We employ more than 33,000 people over 40% of whom are in North America
- Full year revenues of £7.2bn in 2021. H1 2022 revenues of £4bn. Market capitalisation is about £45bn
- All four business areas delivered improved underlying revenue growth in 2021, with underlying adjusted operating profit growth in line with, or ahead of, underlying revenue growth in the three largest business areas and a return to profitability in Exhibitions
- Our commitment to corporate responsibility is recognised by external reporting agencies. We rated AAA with MSCI for a sixth consecutive year, achieved the top ranking among media companies globally with Sustainalytics and maintained our 4th position in the Responsibility100 Index
- Staff working remotely for much of the time has clearly impacted the last two years, with 2021 emissions again showing a decline. As well as reducing our gross emissions, we have extended our offsetting, now being net zero across scopes 1 and 2, and from scope 3, net zero for business flights, cloud computing, home working and staff commuting
- Employee engagement increased 13 points to 68% compared to the last company-wide survey three years earlier
- Our strategic direction remains unchanged. We remain focused on the development of increasingly sophisticated information-based analytics and decision tools that deliver enhanced value to our professional and business customers across all market segments. Our primary focus is on organic growth, supported by targeted acquisitions

We operate in four market segments:

## RISK

Risk provides customers with information-based analytics and decision tools that combine public and industry-specific content with advanced technology and algorithms to assist them in evaluating and predicting risk and enhancing operational efficiency

## SCIENTIFIC, TECHNICAL & MEDICAL

Scientific, Technical & Medical provides information and analytics that help institutions and professionals progress science, advance healthcare and improve performance

## LEGAL

Legal provides legal, regulatory and business information and analytics that help customers increase their productivity, improve decision-making and achieve better outcomes

## EXHIBITIONS

Exhibitions combines industry expertise with data and digital tools to help customers connect digitally and face-to-face, learn about markets, source products and complete transactions

## RISK

### Around 10,000 employees

- We do business with 93% of the Fortune 100; 79% of the Fortune 500; seven of the world's top ten banks and 98 of the top 100 personal lines insurance companies
- More than 216,000 websites and mobile applications implement the LexisNexis Digital Identity Network around the world
- 85% of new US auto insurance policies issued to consumers in 2021 benefited from our products
- Cirium provides services to the majority of the top 50 airline groups globally, representing circa 85% of the world's 2021 airline passenger traffic and to four out of five of the world's top search engines. It tracks 98% of flights globally in real time

### Half year revenues of £1.4bn

- ICIS serves 95 of the top 100 chemical companies and its Recycling Supply Tracker contains data on over 2,500 chemical plants globally, enabling users to source recycled plastics more effectively
- Over 280m farm acres (>110m hectares) are managed by Proagrica's geospatial technology
- More than 7,500 federal, state and local government agencies use our solutions to prevent fraud and allow citizens faster access to digital-based services, maintain program integrity, reduce risk and fight crime

## LEGAL

### Around 10,500 employees

- LexisNexis hosts 139bn legal and news documents and records
- On average, 1.9m new legal documents are added daily from 71,000 sources, generating 137bn connections. In all, 33m legal documents are processed per day
- Nexis news and business content includes over 39,000 premium sources in 37 languages, covering more than 180 countries. It has data including 400m company profiles with a content archive that dates back 40 years
- LexisNexis content includes more than 273m court dockets and documents, over 148m patent documents, 3.26m State Trial Orders, and 1.37m jury verdict and settlement documents

### Half year revenues of £842m

- PatentSight includes objective ratings of the innovative strength (Patent Asset Index) of more than 135m patent documents from more than 100 countries
- In 2021, Law360 produced over 50,000 news and analysis articles
- Legal analytics tool Lex Machina has normalised over 88m counsel mentions and over 47m party mentions since 2016
- LexisNexis is committed to advancing the Rule of Law through operations and solutions that provide transparency into the law in more than 150 countries

## SCIENTIFIC, TECHNICAL & MEDICAL

### Around 8,700 employees

- We help ensure quality research accelerates progress for society by organising the review, editing and dissemination of around 18% of the world's scientific articles
- Elsevier's over 2,700 journals published more than 600,000 articles in 2021, from 2.5m submitted. 215 of 216 science and economics Nobel Prize winners since 2000 have published in an Elsevier journal
- ScienceDirect, the world's largest platform dedicated to peer-reviewed primary scientific and medical research, hosts over 19m pieces of content from over 4,400 journals and over 43,000 e-books, and has over 18m monthly unique visitors
- SciVal is a web-based analytics solution that provides insights into the research performance of over 20,000 academic, industry and government research institutions

### Half year revenues of £1.3bn

- Scopus is an expertly curated abstract and citation database with content from over 27,000 journals from more than 7,000 publishers to help researchers track and discover global knowledge in all fields
- Reaxys, a comprehensive chemistry research information system, supports chemists and data scientists in the chemicals, pharmaceutical and academic sectors
- ClinicalKey, the flagship clinical reference platform, is used by doctors, nurses, medical students and educators at over 5,000 institutions in over 90 countries and territories
- Elsevier's free Novel Coronavirus Information Centre saw over 175m downloads in 2021

## EXHIBITIONS

### Around 3,500 employees

- There are more than 400 events in the RX portfolio
- As vaccine penetration increased and government restrictions eased the event industry began to reopen in 2021, especially in the second half
- RX ran 269 face-to-face events in 19 countries, up from 169 events in 2020
- These RX events helped participants build their businesses by finding new products, suppliers and customers, learning about their industry's innovations and networking effectively

### Half year revenues of £394m

- Our face-to-face events and brands all have digital and data tools to extend the reach of the event beyond the exhibition hall and increase the value of participating
- 43 industry sectors are served in 22 countries across the globe
- Reed Exhibitions rebranded to RX in 2021 to reflect the increasingly digital and data-driven nature of the offer to customers